



# Automotive Cloud

Your Path to Digital Transformation

## The Addressable Market

### By Industry



Passenger Vehicle



Agriculture Equipment



Construction Equipment



Trucks & Commercial Vehicles



Motorcycle & Powersports



Marine Equipment

### By Organization Type



Dealerships & Importers



Repair Shops



Rent & Lease



Fleets



Parts Wholesalers



# Solution Map

The Xioma Automotive solution provides dealerships and importers with best practice functionality and open API.

## Vehicle Sales

- New and Used Sales
- Trade-In Deal & Contracts
- Vehicle Project
- Sales Profitability Tracker
- Provision and Commission

## Vehicle Service & Claims

- Vehicle Master Data & History
- Job Cards
- Service Kits
- Sublets and External Jobs
- OEM Customized Process
- Recalls

## Spare Parts

- Multi Brand Catalog
- EPC Integration
- Parts Replacements
- Parts Alternatives
- Advance Pricing
- Parts to Model Matching

## CRM

- Customer & Contact Cards
- Customer 360 View
- Sales Opportunities
- Activities
- Campaigns
- Customer App

## Sales & Purchase

- Complete Cycle (Quote to Invoice)
- Contracts & Special Prices
- Back to Back Sales
- Purchase Requests
- Landed Costs
- Blanket Agreements

## Rent & Lease

- Long Term Rent
- Short Term Rent
- Service Contracts
- Operational Lease

## Financials

- General Ledger
- Payments & Deposits
- Internal & External Reconciliation
- Multiple Cost Centers
- Multi Exchanges Rates
- Recurring Transactions

## Online Service

- Service Scheduling
- Resource Management
- Web App for Vehicle Service
- Field Agent App
- Service Catalog
- Service Extension Management

## Logistics

- Inventory
- BIN Location
- Warehouse Management
- Advance UOM Management
- MRP
- BOM

## Integration

- REST API
- Office 365 (Excel, Word)
- Intercompany
- UI API
- Integration Framework

## Analytics

- Dashboards
- Interactive Analysis
- Pervasive Analytics
- Predefined Reports
- Query Generator

